



Use of the Competitive Dialogue procedure in PPP Projects

Recent Experiences in the Netherlands and the United Kingdom

Draft training programme – version 0.2

Date: 25 April 2008

Place: Ministry of Finance, Letenska, Room 116/B, Prague

Time	Subject	Twinning expert
08.30 – 09.00	Registration	Ms. H. Bergmanova
09.00 – 09.10	Welcome by RTA and RTA counterpart	Mr. E.J. Schuurman / Mrs. K. Helikarova
09.10 – 09.50	Recent experiences with the CD procedure in the Netherlands <ul style="list-style-type: none">National regulatory frameworkType(s) of projectsLessons learned	Mr. D. Stelling
09.50 – 10.30	Recent experiences with the CD procedure in the United Kingdom <ul style="list-style-type: none">Regulatory frameworkType(s) of projectsLessons learned	Mr. J. Davey
10.30 – 10.45	Coffee break	
10.45 – 12.00	Designing a CD procedure <ul style="list-style-type: none">Formal requirementsA realistic Time tableContent of the procedure in terms of subjects/topicsOutput specifications: do's and don'tsExchange of information among parties (when, what, how)Team work requirements	Mr. J. Davey
12.00 – 13.00	Lunch break	
13.00 – 14.00	The use of selection and evaluation criteria in the CD procedure Assessment/evaluation of participant proposals Evaluation of bids	Mr. D. Stelling
14.00 – 15.00	Conducting a dialogue versus conducting negotiations <ul style="list-style-type: none">Release of data and standardization of data: fixed or discretionaryConfidentiality: Which information to share among other biddersWhen and how to conclude the dialogue phase. What if more solutions might be feasible?	Mr J. Davey
15.15 – 15.30	Tea break	
15.30 – 16.30	Miscellaneous: <ul style="list-style-type: none">Standardizing the draft contract upfront: what discretionary room to be left to the participants/bidders?Managing legal risksTransfer of responsibilities concerning obtaining permits	Mr D. Stelling
16.30 – 16.45	Evaluation and further Twinning support	Mr. E.J. Schuurman
16.45	Closure of the training course	Mrs. K. Helikarova Mr. E.J Schuurman