



## PPP Programming and process management

Recent Experiences in the Netherlands and the United Kingdom (Scotland)

Training programme – Final

Date: Tuesday 27 May 2008

Place: Ministry of Finance, Letenska, Room 1.16, Prague

Time	Subject	Twinning expert
08.45 – 09.00	Registration	Ms. H. Bergmanova
09.00 – 09.10	Welcome by RTA and RTA counterpart	Mr. E.J. Schuurman / Mrs. K. Helikarova
09.10 – 10.30	<b>Stage gate approach towards project management</b> <ul style="list-style-type: none"> <li>• Principles of Stage-Gate (control processes)</li> <li>• The focus of the reviews &amp; their purpose</li> <li>• The need for process discipline (e.g. 'deadline is deadline', 'do what you promise', 'say what you do')</li> <li>• Differences between PPP type projects and conventional projects in terms of process control</li> <li>• Resource planning -Get it right from the start!</li> </ul>	Mr. M. Ramstedt
10.30 – 10.45	Coffee break	
10.45 – 11.45	<b>How to create optimal conditions for cooperation among public sector parties</b> <ul style="list-style-type: none"> <li>• Stakeholder management: roles and positions</li> <li>• Position of an MoF (fiscal risks, budgetary treatment and more)</li> <li>• Relative power balance: procuring authority versus other parties</li> <li>• Decision blocking power of permit granting authorities at national/regional/local level: need for public-public agreements</li> <li>• Reflection on Dutch practice</li> </ul>	Mr. M. Groothuis
11.45 – 12.30	Lunch break	
12.30 – 13.00	<b>Presentation of new Czech guidance on managing risks in PPP projects</b>	
13.00 – 13.45	<b>Case study – Kromhout Barracks, Dutch Ministry of Defense</b>	Mr. M. Ramstedt / Mr. M. Groothuis
13.45 – 14.15	<b>Working with internationally oriented contractors</b> <ul style="list-style-type: none"> <li>• Cultural differences between public and private sector parties</li> <li>• Contract=contract (highly legalized project environment)</li> <li>• The importance of market sounding</li> <li>• How to organize the bid selection process</li> </ul>	Mr. M. Ramstedt
14.15 – 14.45	<b>Common failures in PPP process management</b>	Mr. M. Groothuis
14.45 – 15.00	Tea break	
15.00 – 15.45	<b>Managing the political arena and general public communication</b> <ul style="list-style-type: none"> <li>• The importance of a sound communication strategy</li> <li>• Content: which information when to make public</li> <li>• Emphasizing the benefits of the project</li> <li>• Channels: web sites, communication centres, etcetera</li> </ul>	Mr. M. Groothuis
15.45 – 16.15	<b>Managing private sector advisers</b> <ul style="list-style-type: none"> <li>• How to benefit from their expertise?</li> <li>• Risks involved in use of private sector advisers</li> <li>• Management of private sector advisers</li> </ul>	Mr. M. Ramstedt
16.15 – 16.30	Results, questions and discussion	Mr. E.J. Schuurman
16.30	Closure of the training course	Mrs. K. Helikarova Mr. E.J. Schuurman