PPP Programming and process management

Recent Experiences in the Netherlands and the United Kingdom (Scotland)

Training programme – Final

Date: Tuesday 27 May 2008
Place: Ministry of Finance, Letenska, Room 1.16, Prague

Time	Subject	Twinning expert
08.45 – 09.00	Registration	Ms. H. Bergmanova
09.00 – 09.10	Welcome by RTA and RTA counterpart	Mr. E.J. Schuurman / Mrs. K. Helikarova
09.10 – 10.30	**Stage gate approach towards project management** • Principles of Stage-Gate (control processes) • The focus of the reviews & their purpose • The need for process discipline (e.g. 'deadline is deadline', 'do what you promise', 'say what you do') • Differences between PPP type projects and conventional projects in terms of process control • Resource planning -Get it right from the start!	Mr. M. Ramstedt
10.30 – 10.45	Coffee break	
10.45 – 11.45	**How to create optimal conditions for cooperation among public sector parties** • Stakeholder management: roles and positions • Position of an MoF (fiscal risks, budgetary treatment and more) • Relative power balance: procuring authority versus other parties • Decision blocking power of permit granting authorities at national/regional/local level: need for public-public agreements • Reflection on Dutch practice	Mr. M. Groothuis
11.45 – 12.30	Lunch break	
12.30 – 13.00	**Presentation of new Czech guidance on managing risks in PPP projects**	
13.00 – 13.45	**Case study – Kromhout Barracks, Dutch Ministry of Defense**	Mr. M. Ramstedt / Mr. M. Groothuis
13.45 – 14.15	**Working with internationally oriented contractors** • Cultural differences between public and private sector parties • Contract=contract (highly legalized project environment) • The importance of market sounding • How to organize the bid selection process	Mr. M. Ramstedt
14.15 – 14.45	**Common failures in PPP process management**	Mr. M. Groothuis
14.45 – 15.00	Tea break	
15.00 – 15.45	**Managing the political arena and general public communication** • The importance of a sound communication strategy • Content: which information when to make public • Emphasizing the benefits of the project • Channels: web sites, communication centres, etcetera	Mr. M. Groothuis
15.45 – 16.15	**Managing private sector advisers** • How to benefit from their expertise? • Risks involved in use of private sector advisers • Management of private sector advisers	Mr. M. Ramstedt
16.15 – 16.30	Results, questions and discussion	Mr. E.J. Schuurman
16.30	Closure of the training course	Mrs. K. Helikarova Mr. E.J Schuurman