

**APPLICATION FOR PARTICIPATION IN THE TENDER**

On May 20, 2005, Konpo, s.r.o., with its registered office in Prague 1, Na Příkopě 390/3, Postal Code: 111 21, Identification Number (IČ): 26149729, entered in the Commercial Register maintained by the Municipal Court in Prague, Section C., File No.: 74662 (“**Konpo**”), opened a public tender concerning the selection of an entity to whom a set of receivables from certain debtors of Konpo in the aggregate amount of CZK 3,878,097,770.15 as of April 30, 2005, will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables (the “**Framework Agreement**”). On the same date Konpo published rules of the tender (the “**Rules of the Tender**”).

The debtors under the receivables to be assigned can be described as entities that, with the exception of a few of them, were subject to pending bankruptcy or liquidation proceedings as of April 30, 2005.

The entity described further below hereby registers as an applicant (the “**Applicant**”) to take part in the Tender.

Applicant’s Business Name: .....

Applicant’s Seat: .....

Identification Number (IČ): .....

Tax Identification Number (DIČ): (or other information allowing tax identification): .....

Represented by: .....

Title: .....

Contact Person .....

Address in the Czech Republic for sending communications pursuant to Section 14.2 of the Rules of the Tender: .....

Attention of: .....

Telephone No.: .....

Fax No.: .....

E-mail address: .....

Bank account for possible return of the administrative fee: .....

maintained with: .....

The Applicant hereby confirms that it has read, understood and unconditionally accepts the Rules of the Tender.

The Applicant has attached all documents described in section 4.1 of the Rules of the Tender together with this Application, namely the following documents:

1. two counterparts of the draft Confidentiality Agreement signed by the Applicant that corresponds to the sample set out in Exhibit 2 to the Rules of the Tender, signature must be officially verified;
2. a deed evidencing the Applicant's legal capacity that is required pursuant to section 4.1 (a)(iii) of the Rules of the Tender;
3. an original of the representation on fulfillment of the qualification criteria signed by the Applicant that corresponds to the sample set out in Exhibit 3 to the Rules of the Tender, signature must be officially verified;
4. an original of the representation on the structure of the Linked Group and the Group Having Property Ties with the Applicant to which the Applicant belongs (Representation On The Group Structure), signed by the Applicant that corresponds to the sample set out in Exhibit 4 to the Rules of the Tender, signature must be officially verified.

At the same time the Applicant represents that the administrative fee pursuant to section 4.1(b) of the Rules of the Tender shall be paid in compliance with the Rules of the Tender, unless the administrative fee had already been paid.

The Applicant hereby applies for provision of documentation described in section 6.1 of the Rules of the Tender.

The Applicant hereby acknowledges and agrees that Konpo shall have the right to disclose at its sole discretion all information contained herein, as well as information that will be included in the Representation About An Offer (as this expression is defined in the Rules of the Tender), to third parties and to publish such information, or, as the case may be, to dispose of such information otherwise.

In \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
[Applicant's Business Name]  
Name: .....  
Title:.....  
[officially verified signature]

**CONFIDENTIALITY AGREEMENT**

This Confidentiality Agreement (the "**Confidentiality Agreement**") is concluded on the date stated further below by and between the following parties:

1. Konpo, s.r.o.

with its registered office in Prague 1, Na Příkopě 390/3, Postal Code: 111 21

entered in the Commercial Register maintained by the Municipal Court in Prague, Section C., File No.: 74662

Identification Number (IČ): 26149729

Tax Identification Number (DIČ): CZ26149729

represented by

("Konpo"); and

2. [ ]

with its registered office [ ]

entered in [ ]

Identification Number (IČ): [ ]

Tax Identification Number (DIČ): [ ]

represented by [ ]

(the "**Applicant**")

**WHEREAS:**

1. On May 20, 2005 Konpo announced the Tender concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables;
2. The Applicant wishes to register for participation in the Tender;
3. During the Tender Konpo shall disclose and provide to the Applicant selected information about Konpo and the receivables belonging to the Bankruptcy block 2005 that is not publicly available and may be of confidential nature;
4. The parties consider it necessary to regulate their rights and obligations relating to the disposal of information that are within the scope of this Agreement, in order to sufficiently

protect the interest of Konpo in maintaining the confidential nature of the provided information;

**NOW, THEREFORE, THE PARTIES HAVE AGREED AS FOLLOWS:**

**Article I.**

1. For purposes of this Agreement, the “**Confidential Information**” shall include:
  - (a) information, data and facts relating to Konpo and the receivables belonging to the Bankruptcy block 2005 that Konpo made available in connection with the Tender, whether in transferable or non-transferable form, recorded in writing or on any data carrier (including magnetic or digital form) or disclosed orally or in any other form (whether or not marked as confidential);
  - (b) the content of the Data Tape and all CD-ROM's/DVD's relating to the receivables belonging to the Bankruptcy block 2005 provided by Konpo to the Applicant in connection with the Tender and the content of paper documentation provided by Konpo to the Applicant during the Tender;
  - (c) all information, documents and records containing information about the receivables belonging to the Bankruptcy block 2005 that shall be handed-over in the course of the due diligence review of the receivables to be assigned in magnetic, electronic and/or written form and/or that will be in the Data Room;
  - (d) analyses, compilations, diagrams, reviews and other data and materials prepared by the Applicant and/or persons to whom the Applicant provided information about the receivables belonging to the Bankruptcy block 2005, that contain or otherwise express the information described in Article I section 1 a), b) or c) of this Agreement or that were created on the basis of such information; and
  - (e) the content of negotiations between the Applicant and Konpo.
2. For purposes of this Agreement, the Confidential Information shall not include information that:
  - (a) in the moment of their provision such were publicly known, or that have become publicly known, without a breach of legal obligations, after being provided to the Applicant or persons authorized by the Applicant;
  - (b) were acquired by the Applicant, its advisors or members independently from Konpo, otherwise than by a breach of legal obligations;
  - (c) the Applicant was obligated to provide to third parties on the basis of a statutory duty, provided that the Applicant shall inform Konpo immediately about the fact that the Applicant is subject to such statutory duty; or
  - (d) the Applicant provided to third parties with a prior written consent of Konpo.

**Article II.**

1. The Applicant agrees to use the Confidential Information only in the manner stipulated in this Agreement, the Rules Applicable To Use Of Data Carriers In The Due Diligence Process and in the Data Room Rules and only for the purposes of the Tender, in particular, without limitation, to decide on the submission of an offer.

2. The Applicant agrees to keep the provided Confidential Information secret and not to disclose such Confidential Information to third parties, except for cases described further below, throughout the entire period during which the Applicant has the Confidential Information at its disposal.
3. The Applicant agrees to secure due and safe depositing of all Confidential Information. The Applicant shall make copies of documents containing the Confidential Information only in the manner permitted by the Rules of the Tender, the Rules Applicable To Use Of Data Carriers In The Due Diligence Process and by the Data Room Rules and only in an extent inevitably necessary for the Applicant's participation in the Tender.
4. The Applicant agrees not to disclose the Confidential Information or to allow access to the Confidential Information to persons other than the Applicant's employees, advisors, members of representatives who inevitably need such Confidential Information for the purposes of the Tender, without a prior written consent of Konpo. The Applicant agrees to report the names of such persons to Konpo before such persons are allowed access to the Confidential Information. The Applicant is obligated to impose upon persons to whom the Confidential Information shall be disclosed, an obligation to protect the Confidential Information at least within the same extent as such obligation applies to the Applicant pursuant to this Agreement. The Applicant shall be liable for any breach of this obligation by a third party.

**Article III.**

1. If the Applicant fulfills the qualification criteria and other terms and conditions for participation in the Tender, Konpo shall deliver the Data Tape and CD-ROM/DVD to the Applicant in compliance with the Rules of the Tender. The parties shall prepare a hand-over protocol in respect thereof; such protocol shall be signed by a person authorized to act on behalf of the Applicant.
2. The Applicant shall return the Data Tape, CD-ROM/DVD and possible other data carriers received by the Applicant, if any, to Konpo:
  - (a) together with delivery of a notice on withdrawal from the Tender at the latest,
  - (b) within three days as from delivery of a notice of elimination from the Tender at the latest, or
  - (c) by 4:00 p.m. of the day preceding the Offer Submission Date at the latest, or
  - (d) within three days after the Tender was cancelled at the latest.

Konpo and the Applicant shall prepare a hand-over protocol concerning the return of the Data Tape and CD-ROM/DVD and possible other electronic data carriers.

3. In case of a breach of the duty stipulated in section 2 of this Article the Applicant shall pay to Konpo a contractual penalty of CZK 100,000 (in words: one hundred thousand Czech crowns) for each individual unreturned electronic data carrier. The right of Konpo to payment of the contractual penalty shall not affect the right of Konpo to claim compensation of damage even in an extent exceeding the contractual penalty.
4. Konpo agrees to hand-over to the Applicant the Data Tape, CD-ROM/DVD and possible other electronic data carriers of Konpo that had been provided to the Applicant in case that the Applicant becomes the winner of the Tender.

5. The Applicant furthermore agrees that in case the Applicant does not become the winner of the Tender, immediately after the end of the Tender such Applicant shall destroy any and all documents, deeds, data carriers and/or records on memory media containing the Confidential Information (this shall include deletion of any temporary copies of the Confidential Information created or filed on any record media); the Applicant shall confirm to Konpo in writing that all Confidential Information was destroyed (deleted).

**Article IV.**

The Applicant acknowledges that information about the receivables to be assigned and other data that will be provided to the Applicant during the Tender, may contain personal data. The Applicant agrees to keep such personal data confidential and to treat such personal data in compliance with Act No. 101/2000 Coll., on the Personal Data Protection, as amended, and also treat them as Confidential Information pursuant to this Agreement.

**Article V.**

Konpo hereby informs the Applicant that the information (including the Confidential Information) provided to the Applicant in connection with the Tender may not be correct, precise or complete and the Applicant hereby acknowledges such fact. The Applicant further agrees that Konpo (or its employees, advisors or representatives) shall not bear any liability that would arise from the use of the Confidential Information and/or any other disclosed information. Konpo (or its employees, advisors or representatives) shall further not be liable for the correctness, preciseness or completeness of any standpoints, estimates or outlooks, or for any mistakes, omissions and/or incorrect statements made by it. Konpo is not obligated to provide any additional information and/or to update the Confidential Information and/or to correct any possible errors.

**Article VI.**

1. Throughout the entire term of the Tender, the Applicant agrees not to enter into negotiations with debtors under the receivables to be assigned concerning matters relating thereto. If a bankruptcy order is issued in respect of a debtor, such obligation shall extend also to negotiations with the bankruptcy trustee of the debtor's assets.
2. The Applicant shall pay to Konpo a contractual penalty of CZK 100,000 (in words: one hundred thousand Czech crowns) for a breach of the obligation described in section 1 of this Article, such a penalty to be charged for each individual case of breach of the obligation. The Applicant shall pay the contractual penalty within ten (10) days as from delivery of the first written request of Konpo for payment thereof; such payment to be made to the account determined by Konpo to the Applicant in the request. The right of Konpo to payment of the contractual penalty shall not affect the right of Konpo to claim compensation of damage even in an extent exceeding the contractual penalty.

**Article VII.**

1. If the Applicant breaches any of the obligations agreed in Article II. of this Agreement, the Applicant shall pay to Konpo a contractual penalty of CZK 1,000,000 (in words: one million Czech crowns) for each individual breach of such obligation.
2. The Applicant shall pay the contractual penalty within ten (10) days as from delivery of the first written request of Konpo for payment thereof; such payment to be made to the account determined by Konpo to the Applicant in the request. The right of Konpo to payment of the contractual penalty shall not affect the right of Konpo to claim compensation of damage even in an extent exceeding the contractual penalty.

**Article VIII.**

1. If by operation of a legal regulation, a judicial or another decision or due to any other fact Konpo becomes obligated to pay any amount in favor of any third party in connection with a breach by the Applicant of its duties, the Applicant agrees to meet such obligation in place of Konpo . If the Applicant fails to meet such obligation and Konpo has fulfill it itself, the Applicant shall reimburse to Konpo any and all amounts paid by v in connection therewith as well as all costs incurred by Konpo in connection therewith.
2. The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.
3. The provisions of this Agreement shall be binding also upon the Applicant's legal successors.
4. This Agreement may be amended or terminated only upon an agreement of the parties made in writing.
5. This Agreement shall be governed by the laws of the Czech Republic.
6. This Agreement shall come into full force and effect upon its signing by both parties hereto.
7. This Agreement has been executed in two (2) counterparts of which each of the parties shall receive one.

In Prague on \_\_\_\_\_

In \_\_\_\_\_ on \_\_\_\_\_

Konpo, s.r.o.

[Applicant's Business Name]

\_\_\_\_\_  
Name:

Title:

\_\_\_\_\_  
Name:

Title: [ ]

\_\_\_\_\_  
Name:

Title:

\_\_\_\_\_  
Name:

Title: [ ]

[officially verified signature is necessary]

## REPRESENTATION ON FULFILLMENT OF QUALIFICATION CRITERIA

[Business name of the entity who is interested in taking part in the Tender], with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_], a legal entity duly established and incorporated in compliance with the laws of [\_\_\_\_] (the “Participant”),

hereby represents that

the Participant has fulfilled all terms and conditions and the qualification criteria of the Tender concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a Framework Agreement, announced by Konpo, s.r.o., with its registered office in Prague 1, Na Příkopě 390/3, Postal Code: 111 21, Identification Number (IČ): 26149729, entered in the Commercial Register maintained by the Municipal Court in Prague, Section C., File No.: 74662 (“Konpo”) on May 20, 2005, as such terms and conditions are set forth in the Rules of the Tender, in particular, that the Participant:

- (a) is a [Czech/foreign] legal entity;
- (b) is not subject to liquidation or similar proceedings pursuant to foreign legal regulations;
- (c) is not bankrupt, no bankruptcy order was issued in respect of the Participant and no bankruptcy proceedings in respect of the Participant were cancelled due to a lack of assets, the Participant is not a party to settlement proceedings, nor the Participant is a party to proceedings under foreign legal regulations similar to bankruptcy or settlement proceedings;
- (d) has no tax arrears in the Czech Republic;
- (e) has no arrears on public health insurance payments in the Czech Republic or penalty relating thereto, no arrears on social security insurance payments in the Czech Republic or penalty relating thereto and no arrears on the state employment policy contribution in the Czech Republic;
- (f) neither the Participant, nor any entity belonging to the same Linked Group with the Participant, nor any other entity having a capital interest in the Participant in excess of 5 (five) per cent, nor any other entity taking concerted action with the Participant, or, as the case may be, with an entity belonging into the same Linked Group as the Participant, maintain any court or arbitration proceedings against any entity from the ČKA Group in connection with the agreement containing the general terms and conditions for assignment of a large number of receivables from various debtors in the same moment (the so-called block sale of receivables). This qualification criterion is not met even in the case that any of the entities described in this sub-section (f) had not been successful in such proceedings in the past five years before the Tender was opened;
- (g) neither the Participant, nor any entity belonging to the same Linked Group with the Participant, are as debtors in delay with the performance of enforceable receivables the creditor of which is any of the entities within the ČKA Group;



- (h) neither the Participant, nor any entity belonging to the same Linked Group with the Participant, nor any entity that is the statutory body or a member of a statutory body or a member of another body of the Participant or another entity belonging together with the Participant in the same Linked Group, directly or indirectly participate nor participated in the past, in criminal activities (unless such entity is deemed as not sentenced), and neither the Participant, nor any of the aforementioned entities participate nor participated in the past, in any activity connected with legalization of proceeds from criminal activities. Activities that are considered as participation in criminal activities and, what is considered as legalization of proceeds from criminal activities, shall be determined according to the Czech legal regulations and according to legal regulations of the countries where the Participant or another entity belonging together with the Participant in the same Linked Group has its registered seat or pursues business activities;
- (i) the Participant has secured sufficient financial means necessary for fulfillment of the Participant's obligations that will arise to the Participant from its participation in the Tender and from the Framework Agreement and the agreements concluded pursuant thereto or in connection therewith. Such financial means may not come from revenues from criminal activities; and
- (j) the Participant itself or together with entities belonging to the same Group Having Property Ties with the Participant holds total assets amounting to at least CK 1,000 million or its equivalent in a foreign currency converted according to the rate published by the Czech National Bank as of the Tender announcement date, as such information is based on annual financial statements verified by an auditor for the past completed accounting period prior to opening of the Tender.

The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.

The Participant hereby confirms that it is aware of legal consequences of any untrue statements, in particular, without limitation, possible elimination from the participation in the Tender.

In \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
[Participant's Business Name]

Name: .....

Title:.....

[officially verified signature is required]

## REPRESENTATION ON THE GROUP STRUCTURE

[*Business name of the entity who is interested in taking part in the Tender*] with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_], a company established pursuant to the laws of [\_\_\_\_], represented by [*name*], acting in the capacity of [*the Executive Director/member of the Board of Directors, based on a power of attorney etc.*] (the “**Company**”)

hereby for the purposes of the public tender announced by Konpo, s.r.o., with its registered office in Prague 1, Na Příkopě 390/3, Postal Code: 111 21, Identification Number (IČ): 26149729, entered in the Commercial Register maintained by the Municipal Court in Prague, Section C., File No.: 74662 (“**Konpo**”), on May 20, 2005, concerning the selection of an entity to whom a set of receivables in the aggregate sum of CZK 3,878,097,770.15 as of April 30, 2005, will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables (the “**Tender**”), and in compliance with the Rules of the Tender published by Konpo on the same date (the “**Rules of the Tender**”),

represents that

1. it is a member of the group: [\_\_\_\_] [described in a greater detail in an exhibit] [an organization diagram is included in the exhibit] [**Note**: the amount of ownership interest and the manner of control must at all times be stated so that a “Linked Group”, a “Group Having Property Ties”, members/shareholders of the Company and persons ultimately controlling the Company can be unambiguously identified – see section 4.1(a)(v) of the Rules of the Tender];
2. companies of the group that pursuant to the Rules of the Tender constitute a Group Having Property Ties, had aggregate assets amounting to CZK 1,000 million or its equivalent in a foreign currency converted according to the rate published by the Czech National Bank as of the Tender announcement date, as such information is included in the annual financial statements for the last completed accounting period before opening of the Tender, verified by an auditor.

The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.

The Company hereby confirms that it is aware of legal consequences of any untrue statements, in particular, without limitation, possible elimination from the participation in the Tender.

In \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
[*Business Name of the Company*]

Name: .....

Title:.....

[officially verified signature is necessary]

**AGREEMENT ON THE FINANCIAL SECURITY AND CONTRACTUAL PENALTY**

This Agreement On The Financial Security And Contractual Penalty (the “**Agreement**”) is concluded on the day stated below by and between the following parties:

1. Konpo, s.r.o.

with its registered office in Prague 1, Na Příkopě 390/3, Postal Code: 111 21

entered in the Commercial Register maintained by the Municipal Court in Prague, Section C., File No.: 74662

Identification Number (IČ): 26149729

Tax Identification Number (DIČ): CZ26149729

represented by

(“**Konpo**”); and

2. [ ]

with its registered office [ ]

entered in [ ]

Identification Number (IČ): [ ]

Tax Identification Number (DIČ): [ ]

represented by [ ]

(the “**Participant**”)

**WHEREAS:**

1. On May 20, 2005 Konpo opened a Tender concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables;
2. In compliance with the Rules of the Tender each participant in the Tender submitting an offer is obligated to provide Konpo with a security amounting to CZK 30,000,000 (in

words: thirty million Czech crowns), either in the form of a financial security (the “**Financial Security**”) or in the form of a bank guarantee;

3. The Participant intends to submit its offer in the Tender and has decided to provide Konpo with a security in the form of a Financial Security;
4. In compliance with the Rules of the Tender the Participant has paid the Financial Security via a wire transfer to the bank account of Konpo, account No. 2405888/3300, IBAN CZ13 3300 0000 0000 0240 5888, maintained with Česká konsolidační agentura with its registered seat at Prague 7, Janovského 438/2, Postal Code: 170 06, SWIFT: KOBPCZPP, before the date of filing of the Participant’s offer in the Tender;

**NOW, THEREFORE, THE PARTIES HAVE AGREED AS FOLLOWS:**

**1. Financial Security**

- 1.1 The Participant represents that it paid CZK 30,000,000 (in words: thirty million Czech crowns) as the Financial Security pursuant to the Rules of the Tender via a wire transfer to the bank account of Konpo, account No. 2405888/3300, IBAN CZ13 3300 0000 0000 0240 5888, maintained with Česká konsolidační agentura with its registered seat at Prague 7, Janovského 438/2, Postal Code: 170 06, SWIFT: KOBPCZPP, before the date of filing of the Participant’s offer in the Tender. The Participant paid the Financial Security in order to secure its obligations from the Tender.
- 1.2 Konpo agrees to dispose of the Financial Security in compliance with the provisions of this Agreement.

**2. Interest**

- 2.1 Konpo agrees to accrue interest on the provided Financial Security at a rate “2T repo” published by the Czech National Bank minus 0.75% commencing as from the day following the date of crediting the Financial Security to the bank account of Konpo until the day immediately preceding the date when the Financial Security is returned, used for payment of a contractual penalty or used as an advance payment of the consideration pursuant to the concluded Framework Agreement. The interest shall be calculated using a year of 360 days and an actual number of days. The interest shall be calculated by Konpo and its calculation shall be final and binding upon the Participant. Konpo shall have the right to pay the interest to the Participant after deduction of all applicable withholding amounts and deduction relating to current or future taxes, payments, benefits and fees.

**3. Return of the Financial Security**

- 3.1 Konpo shall return the Financial Security together with the interest accrued thereon to the Participant to the bank account about which the Participant informed Konpo:
  - (a) in case the Participant does not become the winner of the Tender, no later than five (5) business days as from the announcement of the winner of the Tender; or
  - (b) in case the Tender is cancelled or Konpo decides to reject all submitted offers and not to conclude the Framework Agreement with any of the Participants, no later than five (5) business days as from the announcement of Konpo concerning such decision.

3.2 The parties have agreed that all bank fees connected with return of the Financial Security shall be borne by the Participant.

3.3 The Financial Security shall be deemed returned on the date when the Financial Security was debited from the bank account of Konpo in favor of the recipient's account.

#### **4. Contractual Penalty**

4.1 If the Participant materially breaches the Rules of the Tender, the Participant shall pay to Konpo a contractual penalty of CZK 30,000,000 (in words: thirty million Czech crowns) for each individual case of breach of the Rules of the Tender. A material breach of the Rules of the Tender shall be considered:

- (a) untrue notification or representation of the Participant, even if such notification or representation relates to the Designated Entity, in any document delivered to Konpo during the Tender;
- (b) the Framework Agreement is not concluded due to reasons on the part of the Participant or the Designated Entity in case that the Participant was chosen as the winner of the Tender;
- (c) the Participant who was chosen as the winner of the Tender, fails to secure that the Designated Entity approved by Konpo pursuant the Rules, concludes the Framework Agreement;
- (d) the Participant who was chosen as the winner of the Tender and who requested that the Framework Agreement be concluded with a Designated Entity, loses control over such Designated Entity at the time of conclusion of the Framework Agreement.

4.2 The right of Konpo to payment of the contractual penalty shall not affect the right of Konpo to claim compensation of damage even in an extent exceeding the contractual penalty.

4.3 Konpo shall have the right to use the provided Financial Security for payment of its receivable from the Participant concerning the payment of the contractual penalty.

#### **5. Financial Security of the Winner of the Tender**

5.1 If the Participant becomes the winner of the Tender, the Financial Security together with the interest accrued thereon shall be used as an advance payment in compliance with the terms and conditions of the Framework Agreement, even in case the Framework Agreement is to be concluded with a Designated Entity.

#### **6. Validity And Effectiveness**

This Agreement shall come into full force and effect upon the moment when it is executed by both the parties and delivered to Konpo together with the Participant's offer in the Tender.

#### **7. Final Provisions**

7.1 This Agreement is governed by the laws of the Czech Republic.

7.2 For the purpose of resolution of disputes arising hereunder or in connection herewith that cannot be settled amicably, the parties have agreed that the court locally competent on

the first level shall be the Municipal Court in Prague or the District Court for Prague 1, depending on their material jurisdiction.

- 7.3 The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.
- 7.4 This Agreement may be amended or terminated only upon an agreement of the parties made in writing.
- 7.5 This Agreement has been executed in two (2) counterparts of which each of the parties shall receive one.

In Prague on \_\_\_\_\_

In \_\_\_\_\_ on \_\_\_\_\_

Konpo, s.r.o.

\_\_\_\_\_  
[Participant's Business Name]

\_\_\_\_\_  
Name:  
Title:

\_\_\_\_\_  
Name:  
Title: [ ]

\_\_\_\_\_  
Name:  
Title:

\_\_\_\_\_  
Name:  
Title: [ ]  
[officially verified signature is necessary]

Unofficial translation  
For information only

**AGREEMENT ON THE BANK GUARANTEE AND ON CONTRACTUAL PENALTY**

This agreement on the bank guarantee and contractual penalty (the “**Agreement**”) is concluded on the day stated below by and between the following parties:

1. Konpo, s.r.o.

with its registered office in Prague 1, Na Příkopě 390/3, Postal Code: 111 21

entered in the Commercial Register maintained by the Municipal Court in Prague, Section C., File No.: 74662

Identification Number (IČ): 26149729

Tax Identification Number (DIČ): CZ26149729

represented by

(“**Konpo**”);

and

2. [ ]

with its registered office [ ]

entered in [ ]

Identification Number (IČ): [ ]

Tax Identification Number (DIČ): [ ]

represented by [ ]

(the “**Participant**”)

**WHEREAS:**

1. On May 20, 2005 Konpo opened a Tender concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables;
2. In compliance with the Rules of the Tender each participant in the Tender submitting an offer is obligated to provide Konpo with a security amounting to CZK 30,000,000 (in words: thirty million Czech crowns), either in the form of a financial security or in the form of a bank guarantee;
3. The Participant intends to submit its offer in the Tender and has decided to provide Konpo with a security in the form of a Bank Guarantee;

4. In compliance with the Rules of the Tender the Bank Guarantee was issued to the Participant before the Participant submitted its offer in the Tender;

**NOW, THEREFORE, THE PARTIES HAVE AGREED AS FOLLOWS:**

**1. Bank Guarantee**

- 1.1 The Participant represents that a Qualifying Bank issued, based on the Participant's instruction, an irrevocable Bank Guarantee for CZK 30,000,000 (in words: thirty million Czech crowns) in favor of Konpo as the creditor; the Bank Guarantee corresponds to the sample attached as an exhibit to the Rules of the Tender.
- 1.2 The Participant represents that the Bank Guarantee was issued to secure the Participant's obligations from the Tender and to secure the Participant's obligations, or, as the case may be, the Designated Entity's obligation to pay the advance payment pursuant to the Framework Agreement, if the Participant becomes the winner of the Tender and concludes the Framework Agreement with Konpo.
- 1.3 Konpo agrees to dispose of the Bank Guarantee in compliance with the provisions of this Agreement.

**2. Return of the Bank Guarantee**

- 2.1 Konpo shall return the Bank Guarantee (guarantee certificate) to the Participant without exercising its rights thereunder and shall deliver to the Participant a written statement on waiver of its rights under the Bank Guarantee ("**Statement**"):
- (a) if the Participant does not become the winner of the Tender, no later than seven (7) business days following the announcement of the winner of the Tender;
  - (b) if the Tender is cancelled or Konpo decides to reject all submitted offers and not to conclude the Framework Agreement with any of the Participants, no later than seven (7) business days following the announcement that Konpo has so decided; or
  - (c) if the Participant becomes the winner of the Tender and the Framework Agreement is concluded with the Participant, or, as the case may be, if the Framework Agreement is concluded with the Designated Entity upon the Participant's request, and if the Participant, or, as the case may be, the Designated Entity, fulfill duly and on a timely basis its obligation to deposit an advance payment in compliance with the terms and conditions of the Framework Agreement, no later than seven (7) business days following the fulfillment of such obligation (deposition of the advance payment).

The parties shall prepare a hand-over protocol concerning the return of the Bank Guarantee to the Participant and the delivery of the Statement.



**3. Contractual Penalty**

3.1 If the Participant materially breaches the Rules of the Tender, the Participant shall pay to Konpo a contractual penalty of CZK 30,000,000 (in words: thirty million Czech crowns) for each individual case of breach of the Rules of the Tender. A material breach of the Rules of the Tender shall be considered:

- (a) untrue notification or representation of the Participant, even if such notification or representation relates to the Designated Entity, in any document delivered to Konpo during the Tender;
- (b) the Framework Agreement is not concluded due to reasons on the part of the Participant or the Designated Entity in case that the Participant was chosen as the winner of the Tender;
- (c) the Participant who was chosen as the winner of the Tender, fails to secure that the Designated Entity approved by Konpo pursuant the Rules, concludes the Framework Agreement;
- (d) the Participant that was chosen as the winner of the Tender and that requested that the Framework Agreement be concluded with a Designated Entity, loses control over such Designated Entity at the time of conclusion of the Framework Agreement.

3.2 The right of Konpo to payment of the contractual penalty shall not affect the right of Konpo to claim compensation of damage even in an extent exceeding the contractual penalty.

3.3 If Konpo becomes entitled pursuant to section 3.1 of this Agreement to payment of the contractual penalty, Konpo shall have the right to satisfy its claim for the payment of the contractual penalty by exercising its right under the Bank Guarantee. Konpo is not obligated to claim its right to the payment of the contractual penalty first with the Participant.

3.4 If the Participant becomes the winner of the Tender and the Framework Agreement is concluded with the Participant, or, as the case may be, the Framework Agreement is concluded with the Designated Entity, and the Participant, or, as the case may be, the Designated Entity, fail to fulfill its obligation to pay an advance payment duly and on a timely basis in compliance with the terms and conditions of the Framework Agreement, Konpo shall have the right to claim the payment of the advance payment by exercising its right under the Bank Guarantee.

**4. Validity and Effectiveness of the Agreement**

This Agreement shall come into full force and effect upon the moment when it, is delivered to Konpo together with the Participant's offer in the Tender and the signed original of the Bank Guarantee in corresponding form and content.

**5. Final Provisions**

5.1 This Agreement is governed by the laws of the Czech Republic.

5.2 For the purpose of resolution of disputes arising hereunder or in connection herewith that cannot be settled amicably, the parties have agreed that the court locally competent on

the first level shall be the Municipal Court in Prague or the District Court for Prague 1, depending on their material jurisdiction.

- 5.3 The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.
- 5.4 This Agreement may be amended or cancelled only upon an agreement of the parties made in writing.
- 5.5 This Agreement has been executed in two (2) counterparts of which each of the parties shall receive one.

In Prague on \_\_\_\_\_

In \_\_\_\_\_ on \_\_\_\_\_

Konpo, s.r.o.

[Participant's Business Name]

\_\_\_\_\_  
Name:  
Title:

\_\_\_\_\_  
Name:  
Title: [ ]

\_\_\_\_\_  
Name:  
Title:

\_\_\_\_\_  
Name:  
Title: [ ]  
[officially verified signature is necessary]

Unofficial translation  
For information only

**LIST OF PERSONS**

On May 20, 2005 Konpo , s.r.o. ("**Konpo**") opened a public tender concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables; (the "**Tender**").

In compliance with the Rules of the Tender that were published on the date of announcing the Tender, in compliance with the Confidentiality Agreement concluded by and between Konpo and us (the "**Confidentiality Agreement**"), as well as in compliance with the Rules Applicable To Use Of Data Carriers In The Due Diligence Process that constitute an exhibit to the Rules of the Tender (the "**Rules**"), we hereby represent that as of today's date the list of all persons who will have access to the Confidential Information (as this expression is defined in the Confidentiality Agreement) contained on the Data Tape, CD-ROM/DVD, in documents available in the Data Room or elsewhere, attached hereto as an exhibit, is complete and correct.

At the same time, we agree to:

1. inform Konpo, at all times on a timely basis and in writing, about any changes in persons on the list (if any persons are added to the list or eliminated therefrom);
2. abide by the Confidentiality Agreement and the Rules;
3. secure that each person who will have access to the Confidential Information (the "**User**"), gets acquainted with the Confidentiality Agreement and the Rules and abides thereby;
4. treat the information recorded on the Data Tape, CD-ROM/DVD, as well as the documents made available in the Data Room as Confidential Information pursuant to Confidentiality Agreement.

In compliance with the Rules of the Tender we have attached the Rules signed by each User listed in the exhibit hereto

The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.

In Prague on \_\_\_\_\_

\_\_\_\_\_  
[Participant's Business Name]

Name: [ ]

Title: [ ]



**RULES APPLICABLE TO USE OF DATA CARRIERS  
IN THE DUE DILIGENCE PROCESS**

On May 20, 2005 Konpo , s.r.o. ("**Konpo**") announced a public tender concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables (the "**Tender**").

These rules applicable to use of data carriers in the due diligence process constitute an exhibit to the Rules of the Tender published on the date of the Tender opening (the "**Rules**"). The Rules regulate the use of information contained in paper documents, on CD-ROM/DVD and on the Data Tape that were pursuant to the Rules of the Tender provided to Participants and persons authorized by them, i.e. to those persons who will have access to the Confidential Information within the framework of the due diligence (individually referred to as the "**User**").

**1. Confidentiality**

1.1 Information included in paper documents, on CD-ROM/DVD and on the Data Tape are disclosed to the User in compliance with the terms and conditions set forth in the Confidentiality Agreement concluded by and between Konpo and the Participant (the "**Confidentiality Agreement**"). Such information is Confidential Information (as this expression is defined in the Confidentiality Agreement) and the Confidentiality Agreement applies thereto.

**2. Non-Existence of Guarantees**

2.1 Konpo neither provides, nor makes any statement, guarantee, promise or confirmation of any kind whatsoever, whether explicitly or silently, in relation to any information including the preciseness, reliability or completeness thereof.

2.2 Upon disclosing the information, Konpo assumes no obligation to provide any further information or to update such information or to correct any errors or incorrectness.

**3. Procedure**

3.1 CD-ROM's/DVD's contain scanned documents relating to the receivables belonging to the Bankruptcy block 2005 that Konpo has at its disposal. Paper copies of such documents are in the Data Room. Any other special instructions applicable to the use of such data carriers will be provided together with hand-over of such data carriers.

3.2 A written list of Users who will be allowed access to the Confidential Information will be delivered to Konpo prior to hand-over of CD-ROM/DVD and the Data Tape to the Participant. The Participant agrees to inform Konpo in writing without undue delay about any and all changes in persons that will be allowed access to the Confidential Information. Together with an announcement of the name of another person who shall have access to the Confidential Information the Participant shall deliver to Konpo these Rules signed by such other person.

3.3 CD-ROM's/DVD's and the Data Tape were handed-over to the Participant in compliance with section 6 of the Rules of the Tender and a hand-over protocol was prepared in respect thereof.

- 3.4 Any additional CD-ROM's/DVD's, if any, will be handed-over to the Participants in the Data Room and they shall confirm such fact by a signature.
- 3.5 The Participants and the persons authorized by them taking part in the due diligence process will furthermore be allowed access to the Data Room located in the building of Česká konsolidační agentura at the address: Prague 7, Janovského 438/2, provided, however, that visitors to the Data Room will sign the Data Room Rules. The Data Room will contain information about the receivables to be assigned in paper form.
- 3.6 New documents may be brought in the Data Room on a continuous basis. Documents made available to the Participants in the Data Room may not be taken out of the Data Room. Participants and persons authorized thereby should further use the Data Room to make sure that they have got acquainted with all documents and information made available to the Participant by Konpo.
- 3.7 If the User has questions concerning the provided information, CD-ROM's/DVD's, the Data Tape or other inquiries, the User may submit such questions in writing solely to the due diligence coordinator (Konpo shall inform the Participants about the name and other data concerning the due diligence coordinator in a suitable manner). Konpo is not obligated to answer the inquiries. All answers to inquiries relating to the information provided will be available in the Data Room to all the Users, Such answers may also be included on other CD-ROM's/DVD's to be distributed among all the Users and form a part of the Confidential Information under the Confidentiality Agreement.

**4. Copies And Records**

- 4.1 Information on the Data Tape and CD-ROM's/DVD's are read-only. The User may not print such information or dispose of it otherwise.
- 4.2 The User furthermore may not make copies of any data carrier or of any data recorded on a data carrier to a computer or to another data carrier.
- 4.3 The Confidentiality Agreement applies to all information and all printed reports, copies or notes made therefrom.

**5. Return Of Data Carriers**

- 5.1 The Participant is obligated to return the provided CD-ROM/DVD and the Data Tape in compliance with the Rules of the Tender. The Participant is furthermore obligated to destroy all printed reports and/or copies of information or other records thereabout (including electronic records) in compliance with the Rules of the Tender and the Confidential Agreement.

**6. Other Provisions**

- 6.1 Konpo reserves the right to amend these Rules.
- 6.2 All capitalized expressions used herein shall have the same meaning as in the Rules of the Tender or in the Confidentiality Agreement, unless these Rules stipulate otherwise.

These Rules shall be signed by each Participant and upon a request of Konpo also each User.

I hereby confirm that I have been acquainted with the Confidentiality Agreement concluded by the Participant and that I shall abide by the obligations of the Participant arising thereunder.

I represent that I have read these Rules Applicable To Use Of Data Carriers In The Due Diligence Process and that I shall abide thereby.

Participant: [*Participant's Business Name*]

User:

Signature: \_\_\_\_\_

Name: .....

Business name: .....

Title: .....

Date: .....

Unofficial translation  
For information only

**DELIVERY PROTOCOL ON HAND-OVER OF THE DATA TAPE AND CD-ROM/DVD**

On May 20, 2005 Konpo, s.r.o. ("**Konpo**") announced a public tender concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables (the "**Tender**").

1. In compliance with the Rules of the Tender the Participant described below accepted the Data Tape containing materials for due diligence review of receivables.
2. In compliance with the Rules of the Tender the Participant described below accepted pursuant to the Rules of the Tender ten sets of CD-ROM/DVD containing materials for due diligence review of receivables. All sets of CD-ROM/DVD contain the same information.
3. Upon signing this Protocol, Konpo and the Participant have confirmed the hand-over and take-over of the Data Tape and ten sets of CD-ROM/DVD containing materials for due diligence review of receivables.
4. The Participant is obligated to dispose of the Data Tape and CD-ROM/DVD only in compliance with the Rules Applicable To Use Of Data Carriers In The Due Diligence Process.
5. The Data Tape and CD-ROM/DVD shall be returned to Konpo in compliance with the Rules of the Tender.
6. The documents and information contained on the Data Tape and CD-ROM/DVD are Confidential Information pursuant to the Confidentiality Agreement concluded by and between Konpo and the undersigned Participant and they shall be treated as such.

The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.

In Prague on \_\_\_\_\_

In Prague on \_\_\_\_\_

\_\_\_\_\_  
Konpo, s.r.o.

Name: [\_\_\_\_\_]

Title: [\_\_\_\_\_]

\_\_\_\_\_  
[\_\_\_\_\_]

Identification Number (IČ):[\_\_\_\_\_]

Name: [\_\_\_\_\_]

Title: [\_\_\_\_\_]



## DATA ROOM RULES

On May 20, 2005 Konpo, s.r.o. ("**Konpo**") announced a public tender concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables (the "**Tender**"). These data room rules constitute an Exhibit to the Rules of the Tender published on the date of the Tender opening (the "**Rules**"). Konpo shall allow the Participants and persons authorized by the Participants to perform a due diligence review of paper documentation relating to the receivables to be assigned, such review to have the form of visits to the data room at times and within an extent to be determined by Konpo .

These Rules regulate the use of premises and information made available to the Participants and to persons authorized by them within the framework of the due diligence process (the "**Visitors**") in data rooms to be established in the registered seat of Česká konsolidační agentura, at the address: Prague 7, Janovského 438/2. These Rules shall apply to all entrances of Visitors to the data rooms and each Visitor is obligated to abide hereby.

Prior to first entry to the data room, each person must express its consent with these Rules by signing them, otherwise such person shall not be allowed access to the data room.

### 1. **Confidentiality**

Information included in paper documents, on CD-ROM/DVD and on the Data Tape shall be disclosed to the Visitor in compliance with the terms and conditions set forth in the Confidentiality Agreement concluded by and between Konpo and the Participant (the "**Confidentiality Agreement**"). Such information is Confidential Information (as this expression is defined in the Confidentiality Agreement) and the Confidentiality Agreement applies thereto.

### 2. **Non-Existence Of Guarantees**

2.1 Konpo neither provides, nor makes any statement, guarantee, promise or confirmation of any kind whatsoever, whether explicitly or silently, in relation to any information including the preciseness, reliability or completeness thereof.

2.2 Upon disclosing the information, Konpo assumes no obligation to provide any further information or to update such information or to correct any errors or incorrectness.

### 3. **Access To Data Room**

3.1 For the purpose of an additional review of information relating to the receivables to be assigned one or more of Data Rooms will be opened in the period from July 14, 2005 to September 8, 2005. Each Participant will be informed about the data room that the Participant and persons authorized by the Participant may visit. The data room can be used on business days from Monday to Friday from 9:00 a.m. to 1:00 p.m. and from 1:30 p.m. to 5.30 p.m. Konpo reserves the right to cut or adjust the opening hours of the data rooms. If Konpo makes such an adjustment, it shall inform Participants thereabout as much in advance as possible.

3.2 A list of Visitors taking part in the due diligence review on the part of the Participant must be provided to Konpo (Ing. Stanislav Rožánek, tel. No.: +420 220 145 120, e-mail:

stanislav\_rozaneck@konpo.cz) in writing before the first visit of the Participant or the persons authorized by the Participant to the data room. Any changes to the list of Visitors must be notified to Konpo in writing and in advance, no later than by the end of the business day before the day of the intended entry of a new person to the data room. A maximum of five (5) persons for each of the Participants will be let in the data room at a time. Konpo reserves the right to restrict the access to the data rooms if necessary.

- 3.3 Visitors may enter only the premises of the data rooms and premises reserved for the Visitors and also the shared premises.
- 3.4 Upon their arrival, Visitors shall register themselves. Each Visitor is obligated to submit an ID card before the entry to the data room.
- 3.5 Visitors are obligated to suffer reasonable security checks and procedures applied by Konpo. Each Visitor is obligated to follow instructions of the responsible officer performing supervision in the data room concerning the Visitor's stay in the data room, including the instruction to leave the data room immediately.

#### **4. Procedures**

- 4.1 Visitors may bring into the data room work documents, writing aids, documents, notepads, dictaphones, calculators, mobile phones and portable computers (laptops). Visitors may not use in the data room any other electronic equipment (including, for example, modems, scanners, facsimile machines, cameras, video-cameras or other optical exposition apparatuses). If a mobile phone includes a camera or a video-camera, such phone may not be used during the Visitor's stay in the data room.
- 4.2 The Visitor may make excerpts or notes from the disclosed documents, such documents, however, may never be taken out of the data room.
- 4.3 Documents will be provided to and received from the Visitors by a responsible supervising officer in the data room. The supervising officer in the data room shall be a selected employee of Konpo who shall bear an identification card of the supervising officer. The supervising officer in the data room will be present in the data room during all the opening hours and will supervise distribution of documents and other materials. Each Participant shall determine an authorized person (a team leader) who will be responsible for communication with the supervising officer. Each Participant shall inform Konpo about the name of such team leader in a suitable manner. All requests for inspection or review of information shall be handed in to the supervising officer in the data room through the designated team leader.

#### **5. Documentation**

- 5.1 No originals of documents relating to the receivables to be assigned, but only copies thereof will be made available in the data rooms. All data rooms will contain identical documents and information, including those documents and information that will be submitted on a continuous basis.
- 5.2 Documents disclosed to Participants in the data room may not be removed, damaged or made illegible. No document may be in any manner marked or otherwise amended (including any changes in order of documents in a file). Files with documents about the receivables must be returned in the condition in which they were received.

- 5.3 No copying service will be provided to Visitors. No documents available in an electronic form in the data room may be transferred (or copied) to the Visitor's computer. The Visitor may not make any copies of CD-ROM/DVD situated se in the data room.
- 5.4 Documents that are in the data room in an electronic form, may not be printed. Such documents are protected against printing.
- 5.5 Visitors must return each document read or reviewed by the Visitor, to the document's original place. No documents may be taken out from the file (binding).
- 5.6 Documents may be supplied to the data rooms on a continuous basis. The supervising officer in the data room shall inform the Visitors about any and all material newly supplied or changed documents disclosed in the data room.
- 5.7 If the Participant has inquiries concerning the disclosed information, CD-ROM/DVD, the Data Tape or other questions, the Participant may submit such inquiries in writing solely to the due diligence coordinator (Konpo shall inform the Participants about the name and other data concerning the due diligence coordinator in a suitable manner). Konpo is not obligated to answer the inquiries or to provide additional information. All answers to inquiries relating to the information provided will be available in the data room to all the Participants; such answers may also be included on another CD-ROM/DVD to be distributed among all the Participants; nevertheless all such information form a part of the Confidential Information for the purposes of the Confidentiality Agreement.

**6. Relation To The Confidentiality Agreement**

The Confidentiality Agreement shall apply to all information made available in the data room.

**7. Other Provisions**

- 7.1 In case of any breach of the rules set forth herein Konpo shall have the right to prevent the breaching Participant and persons authorized by such Participant from further access to the data room.
- 7.2 The data rooms may be continuously monitored by cameras for security reasons.
- 7.3 No smoking is allowed in the data rooms.
- 7.4 It will be possible for the Visitors to leave coats in designated places in the data rooms, however, Konpo assumes no liability for things belonging to the Visitors brought in the premises of Konpo.
- 7.5 No dangerous things and/or weapons may be brought in the data rooms.
- 7.6 The Visitor hereby agrees to abide by the operational rules of the ČKA building situated at the address: Prague 7, Janovského 438/2, relating to the entrance and exit system to and from the building; the Visitor in addition agrees to abide by the fire protection directive that shall be made available in a printed form to all Visitors in the Data Room.
- 7.7 Konpo reserves the right to amend these Data Room Rules at any time.
- 7.8 All capitalized expressions used herein shall have the same meaning as in the Rules of the Tender or in the Confidentiality Agreement, unless these Data Room Rules stipulate otherwise.

Each Visitor shall sign these Rules.

I hereby confirm that I have been acquainted with the Confidentiality Agreement concluded by the Participant and that I shall abide by the obligations of the Participant arising thereunder.

I represent that I have read these Data Room Rules and that I shall abide thereby.

Participant: [*Participant's Business Name*]

Visitor:

Signature: \_\_\_\_\_

Name: .....

Firma: .....

Title: .....

Date: .....

Unofficial translation  
For information only

**SAMPLE REPRESENTATION ABOUT AN OFFER**

Konpo, s.r.o.  
Na Příkopě 390/3  
111 21 Prague 1

In compliance with the rules of a tender announced by Konpo, s.r.o. (“**Konpo**”) on May 20, 2005 (the “**Rules of the Tender**”) concerning the selection of an entity to whom a set of receivables in the aggregate sum of CZK 3,878,097,770.15 as of April 30, 2005 (the “**Bankruptcy block 2005**”), will be assigned, we hereby make this offer for the assignment of such receivables and submit this proposal for conclusion of the framework agreement on the assignment of receivables (the “**Framework Agreement**”). The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.

**1. Identification**

1.1 The Participant’s full business name is [\_\_\_\_], a company established pursuant to the laws of [\_\_\_\_], with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_]. [\_\_\_\_] acts on behalf of the Participant.

1.2 The Participant’s contact person is:

Name: [\_\_\_\_\_]

Address: [\_\_\_\_\_]

Telephone No.: [\_\_\_\_\_]

Fax No.: [\_\_\_\_\_]

E-mail: [\_\_\_\_\_]

**2. Consideration**

2.1 The aggregate amount of consideration proposed by the Participant for the assignment of the receivables belonging to the Bankruptcy block 2005 that is stated also in the Framework Agreement, is CZK [\_\_\_\_\_] (in words: [\_\_\_\_\_] Czech crowns). The consideration shall be paid in the manner set forth in the Rules of the Tender and in the Framework Agreement.

**3. Proposal To Conclude The Framework Agreement**

Together with this Representation About An Offer the Participant submits to Konpo four counterparts of a proposal for conclusion of the Framework Agreement. This proposal is binding upon the Participant for a period of one hundred (100) days as from the delivery of this proposal to Konpo and Konpo has the right to accept this proposal at any time during the term thereof. The Participant may not withdraw the proposal without a prior written consent of Konpo before expiration of the aforementioned period of time.

**4. Representation of the Participant**

- 4.1 The Participant hereby represents that:
- (a) the Participant fulfills all qualification criteria set forth in section 3 of the Rules of the Tender; and
  - (b) the content of all documents submitted by the Participant in connection with the Tender has been at all times true, correct and not misleading.
- 4.2 The Participant further represents that the submitted four counterparts of the proposal for conclusion of the Framework Agreement are not in their content different from the final text of the Framework Agreement delivered to Participants in the Tender pursuant to section 10.2 of the Rules of the Tender and the proposal for conclusion of the Framework Agreement is the Participant's final proposal within the framework of the Tender.
- 4.3 The Participant represents that during the due diligence review the Participant had an opportunity to get duly acquainted with the situation of the receivables belonging to the Bankruptcy block 2005; the Participant is aware of the fact that such receivables may be disputable as to their existence or their amount or the existence and extent of their securing.
- 4.4 The Participant further submits together with this Representation About An Offer documents evidencing the Participant's legal capacity and other documents required by the Rules of the Tender.

5. **Provision of Security**

5.1 The Participant decided to provide the required security of CZK 30,000,000 (in words: thirty million Czech crowns) to Konpo in the form of [*a financial security / a bank guarantee*]. For the same purpose, the Participant submits together with this Representation About An Offer one counterpart of [*Agreement On Financial Security / Agreement On Bank Guarantee and an original of the Bank Guarantee (guarantee certificate) issued by [name and registered seat of the bank issuing the bank guarantee]*].

5.2 [To be used in case the Financial Security is provided]

At the same time, the Participant represents that it paid CZK 30,000,000 (in words: thirty million Czech crowns) as the Financial Security pursuant to the Rules of the Tender via a wire transfer to the bank account of Konpo, account No. 2405888/3300, IBAN CZ13 3300 0000 0000 0240 5888, maintained with Česká konsolidační agentura with its registered seat at Prague 7, Janovského 438/2, Postal Code: 170 06, SWIFT: KOBPCZPP.

In \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
[Participant's Business Name]

Name: .....

Title:.....

[officially verified signature is necessary]

**SAMPLE REPRESENTATION ABOUT AN OFFER**

Konpo, s.r.o.  
Na Příkopě 390/3  
111 21 Prague 1

In compliance with the rules of a tender announced by Konpo, s.r.o. (“**Konpo**”) on May 20, 2005 (the “**Rules of the Tender**”) concerning the selection of an entity to whom a set of receivables in the aggregate sum of CZK3,878,097,770.15 as of April 30, 2005 (the “**Bankruptcy block 2005**”), will be assigned, we hereby make this offer for the assignment of such receivables and submit this proposal for conclusion of the framework agreement on the assignment of receivables (the “**Framework Agreement**”). The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.

**1. Identification**

1.1 The Participant’s full business name is [\_\_\_\_], a company established pursuant to the laws of [\_\_\_\_], with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_]. [\_\_\_\_] acts on behalf of the Participant.

1.2 The Participant’s contact person is:

Name: [\_\_\_\_]

Address: [\_\_\_\_]

Telephone No.: [\_\_\_\_]

Fax No.: [\_\_\_\_]

E-mail: [\_\_\_\_]

1.3 The Participant utilizes the possibility given in section 11.1 of the Rules of the Tender and requests that the Framework Agreement be concluded with the entity described further below (the “**Designated Entity**”).

1.4 The Designated Entity’s full business name is [\_\_\_\_], a company established pursuant to the laws of [\_\_\_\_], with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_]. [\_\_\_\_] acts on behalf of the Designated Entity.

**2. Consideration**

2.1 The aggregate amount of consideration proposed by the Participant for the assignment of the receivables belonging to the Bankruptcy block 2005 that is stated also in the Framework Agreement, is CZK [\_\_\_\_] (in words: [\_\_\_\_] Czech crowns). The consideration shall be paid in the manner set forth in the Rules of the Tender and in the Framework Agreement.

**3. Proposal To Conclude The Framework Agreement**

- 3.1 Based on an agreement with the Participant, the Designated Entity submits to Konpo together with this Representation About An Offer four counterparts of a proposal for conclusion of the Framework Agreement. This proposal is binding upon the Designated Entity for a period of one hundred (100) days as from the proposal delivery to Konpo and Konpo has the right to accept the proposal at any time during the term thereof. The Designated Entity may not withdraw the proposal without a prior written consent of Konpo before expiration of the aforementioned period of time.
- 3.2 If Konpo refuses to conclude the Framework Agreement with the Designated Entity, the Participant agrees to conclude the Framework Agreement with Konpo itself without undue delay after Konpo informs the Participant that it refuses to conclude the Framework Agreement with the Designated Entity, and after Konpo invites the Participant to conclude the Framework Agreement. The Framework Agreement will be concluded with the Participant in the same wording as it was submitted by the Designated Entity, provided, however, that those provisions of the Framework Agreement relating to the Designated Entity shall be replaced so as to reflect the fact that the Framework Agreement is concluded with the Participant, and not with the Designated Entity.
- 3.3 If Konpo decides to conclude the Framework Agreement with the Designated Entity, the Designated Entity agrees that the Framework Agreement shall be concluded in the moment when the Designated Entity's proposal for conclusion of the Framework Agreement accepted by Konpo is delivered to the Participant who in this case shall act as a representative of the Designated Entity.

**4. Representation of the Participant and the Designated Entity**

- 4.1 The Participant and the Designated Entity hereby represent that
- (a) each of the Participant and the Designated Entity fulfills all qualification criteria set forth in section 3 of the Rules of the Tender;
  - (b) the content of all documents submitted by the Participant and/or the Designated Entity in connection with the Tender was at all times true, correct and no misleading; and
  - (c) the Designated Entity is controlled by the Participant in the following manner *[description of the manner in which the Participant controls the Designated Entity]*. The Participant has proved the fact that the Designated Entity is controlled by the Participant, by submission of the following documents: *[state the name of the document used for evidencing the controlling relationship between the Participant and the Designated Entity]*;
- 4.2 The Participant and the Designated Entity further represents that the submitted four counterparts of the proposal for conclusion of the Framework Agreement are not in their content different from the final text of the Framework Agreement delivered to Participants in the Tender pursuant to section 10.2 of the Rules of the Tender and the proposal for conclusion of the Framework Agreement is the Participant's and the Designated Entity's final proposal in the Tender.
- 4.3 The Participant represents that during the due diligence review the Participant had an opportunity to get duly acquainted with the situation of the receivables belonging to the Bankruptcy block 2005; the Participant and the Designated Entity are aware of the fact



that such receivables may be disputable as to their existence or their amount or the existence and extent of their securing.

- 4.4 Together with this Representation About An Offer, the following documents are submitted:
- (a) Documents evidencing the Participant's and the Designated Entity's legal capacity;
  - (b) Representation of the Participant and the Designated Entity signed by the Participant and the Designated Entity concerning the fact that the Designated Entity is acquainted with all information about the receivables to be assigned; and
  - (c) Representation of the Participant and the Designated Entity concerning the fulfillment of the qualification criteria and other terms and conditions of the Tender by the Designated Entity signed by the Participant and the Designated Entity.

4.5 The Designated Entity hereby represents that the Designated Entity accedes on the part of the Participant to the Confidentiality Agreement concluded by and between the Participant and Konpo in connection with the Tender. The Participant agrees with such accession to the Confidentiality Agreement. The Designated Entity furthermore represents that it is bound by the Confidentiality Agreement and that it shall abide thereby.

4.6 The Participant agrees to secure that the Designated Entity meets the qualification criteria stipulated for the Designated Entity in the Rules of the Tender at least until the moment when the Framework Agreement is concluded. The Participant furthermore agrees that until the conclusion of the Framework Agreement the Participant shall control the Designated Entity in the same manner as on the date of submission of the offer; within the extent set forth by the Framework Agreement, the obligation to control the Designated Entity shall last even after the Framework Agreement is concluded.

## **5. Provision Of Security**

5.1 The Participant decided to provide the required security of CZK 30,000,000 (in words: thirty million Czech crowns) to Konpo in the form of [*a financial security / a bank guarantee*]. For the same purpose, the Participant submits together with this Representation About An Offer one counterpart of [*Agreement On Financial Security / Agreement On Bank Guarantee and an original of the Bank Guarantee (guarantee certificate) issued by [name and registered seat of the bank issuing the bank guarantee]*].

5.2 [To be used in case the Financial Security is provided]

At the same time, the Participant represents that it paid CZK 30,000,000 (in words: one hundred million Czech crowns) as the Financial Security pursuant to the Rules of the Tender via a wire transfer to the bank account of Konpo, account No. 2405888/3300, IBAN CZ13 3300 0000 0000 0240 5888, maintained with Česká konsolidační agentura with its registered seat at Prague 7, Janovského 438/2, Postal Code: 170 06, SWIFT: KOBPCZPP.

5.3 [To be used in case the Financial Security is provided]

The Participant and the Designated Entity hereby acknowledge and agree that in case the Participant is selected as the winner of the Tender, the financial security provided by the Participant pursuant to section 9 of the Rules of the Tender shall be used as an advance

payment paid by the Designated Entity pursuant to the Framework Agreement regardless of the fact that such amount was originally paid by the Participant.

5.4 [To be used in case the Bank Guarantee is provided]

For the case that the Participant is selected as the winner of the Tender and the Framework Agreement is concluded with the Designated Entity, the Participant agrees that it shall secure that an advance of CZK 30,000,000 (in words: thirty million Czech crowns) be paid by the Designated Entity on a timely basis pursuant to the terms and conditions of the Framework Agreement.

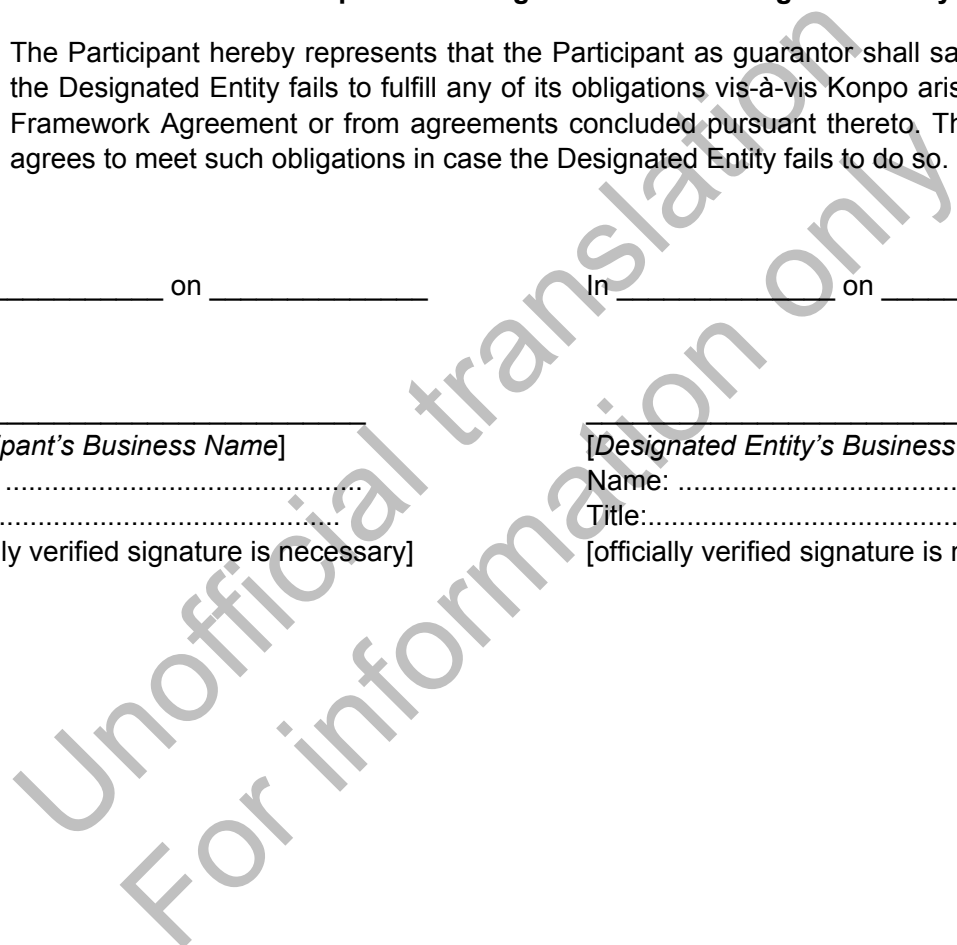
**6. Guarantee Of The Participant For Obligations Of The Designated Entity**

6.1 The Participant hereby represents that the Participant as guarantor shall satisfy Konpo if the Designated Entity fails to fulfill any of its obligations vis-à-vis Konpo arising from the Framework Agreement or from agreements concluded pursuant thereto. The Participant agrees to meet such obligations in case the Designated Entity fails to do so.

In \_\_\_\_\_ on \_\_\_\_\_ In \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
[Participant's Business Name]  
Name: .....  
Title:.....  
[officially verified signature is necessary]

\_\_\_\_\_  
[Designated Entity's Business Name]  
Name: .....  
Title:.....  
[officially verified signature is necessary]



**SAMPLE BANK GUARANTEE**

[To be used where guarantee is issued by the Qualifying Bank through a branch in England]

[To be engrossed on the letterhead of issuing bank]

Konpo, s.r.o.  
Na Příkopě 390/3  
111 21 Prague 1  
Czech Republic

Dear Sirs,

**Bank Guarantee No. [\_\_\_\_\_]**

[insert name of Bidder] (the "**Bidder**")

1. We have been informed about a public tender announced on May 20, 2005 by Konpo, s.r.o. ("**Konpo**" or "**you**") concerning the selection of an entity to which Konpo would assign a set (block) of receivables (Bankruptcy block 2005) (the "**Public Tender**"). We understand that the Bidder wishes to make a bid in the Public Tender and that according to the regulations governing the Public Tender, bids must be supported either by a cash deposit or by a bank guarantee.
2. In connection with the participation of the Bidder in the Public Tender, we hereby irrevocably and unconditionally guarantee payment to you of all sums due and payable by the Bidder and undertake to pay the said sums to you in Czech Crowns upon written demand by you under the terms of this bank guarantee (the "**Bank Guarantee**") provided that the total amount recoverable from us under this Bank Guarantee shall not exceed in aggregate an amount of thirty million Czech Crowns (CZK 30,000,000).
3. A demand under this Bank Guarantee shall be made to us in the manner set out in paragraph 8 hereof and shall:
  - (a) be in writing;
  - (b) state the amount that is claimed;
  - (c) state that the sum demanded is due and payable by the Bidder; and
  - (d) give details of the bank account to which the sum so demanded is to be paid by us.
4. Multiple demands may be made by you under this Bank Guarantee provided that our maximum liability of 30,000,000 Czech Crowns under this Bank Guarantee shall be reduced by the amount of each payment made by us hereunder.
5. If we are so required by law, we shall deduct tax from any amount payable by us hereunder and shall deliver to you in respect of the amount so paid by us a certificate as to the gross amount of such payment, the amount of tax deducted and the actual amount paid and certifying that we have paid the amount of tax deducted to the appropriate tax authority. If we are required to make such deduction of tax in respect of any payment, we

shall make such any additional payment to you as may be necessary to ensure you receive the full amount demanded.

6. Notwithstanding anything to the contrary in this Bank Guarantee, we confirm that this Bank Guarantee constitutes our direct obligation to make payment in accordance with the terms of this Bank Guarantee without reference to the Bidder and without examination of the liability of the Bidder to you. Any amounts due under this Bank Guarantee will be paid without reference to any rights of set-off or counter claim that the Bidder may have against you and whether or not the Bidder disputes its liability to pay the amount demanded by you or the truth or accuracy of any statement given pursuant to paragraph 3.
7. We may rely on any demand or other document or information reasonably believed by us to be genuine and correct and to have been signed or communicated by the person by whom it purports to be signed or communicated and we shall not be liable for the consequences of such reliance and shall have no obligation to verify that the facts or matters stated therein are true and correct.
8. No demand under this Bank Guarantee shall be valid or result in any liability on our part under this Bank Guarantee unless it is made, and received by us, in accordance with the provisions of this Bank Guarantee on or before 3 p.m. (London time) on January 7, 2006. After such time this Bank Guarantee shall cease to have effect and we shall have no liability under it, save to the extent of any demand delivered to us prior to such time which complies with the requirements of this Bank Guarantee. All such demands shall be in writing and shall be effective upon actual receipt by us at *[insert address in England]* or such other office in England as we may from time to time notify you in writing for this purpose.
9. This Bank Guarantee is an absolute, irrevocable, unconditional, present and continuing Bank Guarantee and is in no way conditional upon any circumstance or contingency whatsoever. In particular, this Bank Guarantee shall remain in force notwithstanding (without limitation) the liquidation, insolvency, dissolution or other incapacity of the Bidder, or the appointment of an administrator of the Bidder or the appointment of a receiver of all or any part of the assets of the Bidder or any time or indulgence granted to the Bidder or any waiver of any term by you. Our liability under this Bank Guarantee shall not be discharged or impaired by reason of any act or matter whatsoever which (but for this provision) might have discharged or impaired our liability.
10. The amount stated in any demand made by you under this Bank Guarantee as being payable to you shall as between you and us be conclusive evidence of our liability under this Bank Guarantee in respect of the amount demanded.
11. This Bank Guarantee is in addition to and not in substitution for any guarantee, indemnity or security which you may at any time hold and may be enforced by you without first having recourse against the Bidder or others.
12. Any variation of the terms of this Bank Guarantee shall only be valid if made in writing and signed by you and by us.
13. This Bank Guarantee shall be governed by and construed to take effect in all respects in accordance with English law.

IN WITNESS WHEREOF THIS DEED HAS BEEN DULY EXECUTED SIGNED SEALED AND DELIVERED by

**[Issuing Bank]**

In the presence of:

On .....  
(date)

Unofficial translation  
For information only

TRANSLATION OF SAMPLE BANK GUARANTEE

[použije se v případě, kdy Způsobilá banka vystaví záruku prostřednictvím pobočky ve Velké Británii]

[bude vytištěno na hlavičkovém papíře vystavující banky]

Konpo, s.r.o.  
Na Příkopě 390/3  
111 21 Prague 1  
Česká republika

Vážení,

Věc: **Bankovní záruka č. [ ]**

[doplnit jméno Zájemce] dále jen „**Zájemce**“)

1. My, [název vystavující banky], se sídlem [adresa], jsme byli informováni o veřejném výběrovém řízení vyhlášeném dne 20. května 2005 společností Konpo, s.r.o. (dále jen „**Konpo**“ nebo „**Vy**“) na výběr osoby, na kterou by Konpo postoupilo soubor pohledávek (Konkursní blok 2005) (dále jen „**Výběrové řízení**“). Jsme srozuměni s tím, že Zájemce má v úmyslu předložit ve Výběrovém řízení nabídku a že podle pravidel Výběrového řízení, musí být s nabídkami poskytnuta buď finanční jistota nebo bankovní záruka.
2. V souvislosti s účastí Zájemce ve Výběrovém řízení tímto neodvolatelně a nepodmíněně zaručujeme úhradu všech částek, které Vám mají být zaplacený ze strany Zájemce, a zavazujeme se zaplatit Vám tyto částky v českých korunách na základě Vaší písemné žádosti za podmínek stanovených v této Bankovní Záruce (dále jen „**Bankovní Záruka**“) za předpokladu, že celková částka, kterou budeme povinni zaplatit na základě této Bankovní Záruky, nepřesáhne celkem třicet milionů korun českých (30.000.000 Kč), a to na základě písemného požadavku z Vaší strany v souladu s podmínkami této Bankovní Záruky.
3. Požadavek podle této Bankovní Záruky nám bude předložen způsobem uvedeným v odstavci 8 a:
  - (a) bude v písemné podobě;
  - (b) bude v něm uvedena požadovaná částka;
  - (c) bude v něm uvedeno, že požadovaná částka je splatná a má být placena ze strany Zájemce; a
  - (d) budou v něm uvedeny údaje o bankovním účtu, na který máme takto požadovanou částku uhradit.
4. Na základě této Bankovní Záruky je možno učinit více žádostí o placení, avšak náš celkový závazek podle této Bankovní Záruky ve výši 30.000.000 Kč se vždy sníží o částku každé platby, jež podle této Bankovní Záruky provedeme.
5. Budeme-li tak muset učinit v souladu se zákonem, odpočteme z jakékoli námi placené částky na základě této Bankovní Záruky daň a doručíme Vám o takové námi uhrazené

částce potvrzení, a to o hrubé výši naší platby, částce odpočtu daně a skutečně uhrazené částce a dále o tom, že jsme částku odpočtu daně uhradili příslušnému finančnímu úřadu. Budeme-li muset takový odpočet daně příslušné platby provést, pak učiníme takovou další platbu ve Vaš prospěch, jež bude třeba k tomu, abyste obdrželi celou požadovanou částku.

6. Bez ohledu na jakékoli ustanovení této Bankovní Záruky, jež by mohlo svědčit o opaku, tímto potvrzujeme, že tato Bankovní Záruka představuje náš přímý závazek k provedení platby v souladu s podmínkami této Bankovní Záruky bez odkazu na Zájemce a bez přezkoumávání závazku Zájemce vůči Vám. Jakékoli částky splatné podle této Bankovní Záruky budou vyplaceny bez odkazu na právo zápočtu nebo uplatnění protinároku, který může Zájemce vůči Vám mít a na to, zda Zájemce svůj závazek uhradit tuto Vámi požadovanou částku nebo pravdivost či přesnost jakéhokoli prohlášení učiněného podle odstavce 3 zpochybňuje.
7. Spoléháme se na požadavek nebo jiný dokument či údaje, o nichž se můžeme rozumně domnívat, že jsou pravé a správné a že byly podepsány nebo sděleny osobou, jež je má podepsat nebo sdělovat, a neodpovídáme za žádné následky takové důvěry a nejsme povinni prověřovat, zda jsou skutečnosti nebo záležitosti v nich uvedené pravdivé a správné.
8. Požadavek na základě této Bankovní Záruky není platný ani jím nevzniká žádný závazek z naší strany podle této Bankovní Záruky, pokud nebude učiněn a nám doručen v souladu s ustanoveními této Bankovní Záruky nejpozději v 15.00 hod. (londýnského času) dne 7. ledna 2006. Uvedeným okamžikem tato doba Bankovní Záruka zaniká a my na jejím základě neneseme žádnou odpovědnost s výjimkou případů, kdy nám byl požadavek doručen před tímto okamžikem a splňuje podmínky této Bankovní Záruky. Veškeré takové požadavky budou v písemné podobě a nabývají účinnosti v době, kdy nám budou skutečně doručeny v [doplňte adresu v Anglii] nebo takové jiné kanceláři v Anglii, jejíž adresu Vám můžeme příležitostně pro tento účel písemně oznámit.
9. Tato Bankovní Záruka představuje absolutní, neodvolatelnou, nepodmíněnou, existující a trvalou Bankovní Záruku a v žádném případě není závislá na jakýchkoliv okolnostech nebo událostech. Tato Bankovní záruka zůstává v platnosti i bez ohledu na případnou likvidaci, úpadek, zrušení nebo jinou nezpůsobilost Zájemce nebo bez ohledu na jmenování nuceného správce Zájemce nebo jmenování správce veškerého majetku nebo části majetku Zájemce či bez ohledu na jakýkoliv dodatečný čas k placení či posečkání s placením poskytnuté Zájemci nebo bez ohledu na prominutí jakékoliv podmínky Zájemci. Náš závazek podle této Bankovní Záruky nebude splněn ani oslaben žádným úkonem ani záležitostmi, jimiž by (bez tohoto ustanovení) mohl být splněn nebo oslaben.
10. Částka uvedená v požadavku, kterou uplatníte podle této Bankovní Záruky jako částku, jež má být zaplacená ve Vaš prospěch, je v našem vzájemném vztahu nezvratným důkazem naší odpovědnosti podle této Bankovní Záruky ohledně požadované částky.
11. Tato Bankovní Záruka doplňuje avšak nenahrazuje žádnou záruku, odškodnění nebo zajištění, jež můžete mít a které můžete uplatnit, aniž byste jako první uplatňovali postih vůči Zájemci nebo jiným osobám.
12. Veškeré změny podmínek této Bankovní Záruky jsou platné pouze v písemné podobě a opatřeny Vaším i naším podpisem.
13. Tato Bankovní Záruka se ve všech směrech řídí, vykládá a nabývá účinnosti v souladu s anglickým právem.

NA DŮKAŽ ČEHOŽ BYLA TATO LISTINA ŘÁDNĚ VYHOTOVENA A PODEPSÁNA

.....  
[Vystavující banka]

V přítomnosti:

Dne .....  
[datum]

Unofficial translation  
For information only



**SAMPLE BANK GUARANTEE**

[To be used where guarantee is issued by the Qualifying Bank through a branch in Germany]

[To be engrossed on the Bank's letterhead]

Konpo, s.r.o.  
Na Příkopě 390/3  
111 21 Prague 1  
Czech Republic

**Bank Guarantee "(Bankgarantie)" No. [ ]**

Dear Sirs,

We have been informed about a public tender announced on May 20, 2005 by Konpo, s.r.o. ("**Konpo**") concerning the selection of an entity to which Konpo would assign a set (block) of receivables (Bankruptcy block 2005) (the "**Public Tender**").

We have further been informed that our client

name and address of the client

(hereinafter referred to as the "**Bidder**")

wishes to make a bid in the Public Tender and that according to the regulations governing the Public Tender, bids must be supported either by a cash deposit or by a bank guarantee (hereinafter referred to as the "**Bank Guarantee**").

Now, therefore, we [*name of the Bank*] hereby irrevocably and unconditionally guarantee (as a true independent guarantee (*Garantie*) and not as a surety (*Bürgschaft*) only) to pay to you without any undue delay (*unverzüglich*), upon receipt of your first written demand, any sum demanded by you up to an aggregate amount of

amount and currency

CZK 30,000,000 (in words: thirty million Czech Crowns)

regardless of any objections on the part of the Bidder and regardless of any rights of set-off or counter claim that the Bidder may have against Konpo.

A demand under this Bank Guarantee shall:

- (a) state the amount that is claimed; and
- (b) state that the sum demanded is due and payable by the Bidder; and
- (c) give details of the bank account to which the sum so demanded is to be paid by us.

Any demand under this Bank Guarantee has to be made in written form and be sent to us at the above address or such other office in Germany as we may from time to time notify to you in writing for this purpose.

This Bank Guarantee comes into force as of today and shall expire irrespective of whether this Bank Guarantee document has been returned to us at 3 p.m. (Frankfurt time) on January 7, 2006 at the latest (the "**Expiry Date**"). After the Expiry Date, this Bank Guarantee shall cease to have effect and we shall have no liability under it, save to the extent of any written demand notified to us prior to the Expiry Date which complies with the requirements of this Bank Guarantee.

This Bank Guarantee is in addition to and not in substitution for any guarantee, indemnity or security which you may at any time hold and may be enforced by you without first having recourse against the Bidder or others.

This Bank Guarantee shall be governed by and construed in accordance with the laws of the Federal Republic of Germany, which permit the issuance of this Bank Guarantee.

[Place, Date]

For and on behalf of

\_\_\_\_\_  
(name of the Bank)

TRANSLATION OF SAMPLE BANK GUARANTEE

[použije se v případě, kdy Způsobilá banka vystaví záruku prostřednictvím pobočky v Německu]

[bude vytištěno na hlavičkovém papíře Banky]

Konpo, s.r.o.  
Na Příkopě 390/3  
111 21 Praha 1  
Česká republika

**Bankovní záruka "(Bankgarantie)" č. [ ]**

Vážení,

byli jsme informováni o veřejném výběrovém řízení vyhlášeném dne 20. května 2005 společností Konpo, s.r.o. (dále jen „**Konpo**“) na výběr osoby, na kterou by Konpo postoupilo soubor pohledávek (Konkursní blok 2005) (dále jen „**Výběrové řízení**“).

Dále jsme byli informováni, že náš klient

název a adresa klienta

(dále jen „**Zájemce**“)

má v úmyslu předložit ve Výběrovém řízení nabídku a že podle pravidel Výběrového řízení, musejí být nabídky doplněny buď finanční jistotou nebo bankovní zárukou (dále jen „**Bankovní Záruka**“).

Nyní proto my, [název *Banky*] tímto neodvolatelně a bezpodmínečně zaručujeme (skutečnou zárukou (*Garantie*) a nikoli jen ručením (*Bürgschaft*)), že Vám bez zbytečného odkladu (*unverzüglich*) a po převzetí Vašeho prvního písemného požadavku uhradíme jakoukoli požadovanou částku až do souhrnné výše.

částka a měna

30.000.000 Kč (slovy: třicet milionů korun českých)

bez ohledu na jakékoli námitky ze strany Zájemce a jakákoli práva zápočtu nebo protinároku, které může Zájemce vůči Konpu mít.

V požadavku na základě této Bankovní Záruky:

- (a) bude uvedena částka, která se požaduje; a
- (b) bude uvedeno, že požadovaná částka je splatná a má být placena Zájemcem; a
- (c) budou uvedeny údaje o bankovním účtu, na který máme požadovanou částku uhradit.

Jakýkoli požadavek na základě této Bankovní Záruky musí být v písemné podobě a musí nám být zaslán na výše uvedenou adresu nebo do takové jiné kanceláře v Německu, jejíž adresu Vám můžeme příležitostně pro tento účel písemně oznámit.

Tato Bankovní Záruka nabývá účinnosti dnešním dnem a zaniká bez ohledu na to, zda tento dokument o Bankovní Záruce bude vrácen, nejpozději v 15.00 hod. (frankfurtského času) dne 7. ledna 2006 (dále jen „**Den zániku**“). Po Dni zániku Bankovní Záruka zaniká a my na jejím základě neneseme žádnou odpovědnost s výjimkou případů, kdy nám byl písemný požadavek oznámen do Dne zániku a splňuje požadavky této Bankovní Záruky.

Tato Bankovní Záruka doplňuje avšak nenahrazuje žádnou záruku, odškodnění nebo zajištění, jež můžete mít a které můžete uplatnit, aniž byste jako první uplatňovali postih vůči Zájemci nebo jiným osobám.

Tato Bankovní Záruka se řídí a bude vykládána v souladu se zákony Spolkové republiky Německo, jež umožňují vydání této Bankovní Záruky.

[Místo, datum]

Za a v zastoupení

---

(název Banky)

**REPRESENTATION OF A PARTICIPANT AND THE DESIGNATED ENTITY  
ON GETTING ACQUAINTED WITH INFORMATION  
ABOUT THE RECEIVABLES TO BE ASSIGNED**

[Participant's Business Name] with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_], a company duly established and incorporated in compliance with the laws of [\_\_\_\_] (the "**Participant**"), does hereby submit an offer within the framework of the public tender announced on May 20, 2005 by Konpo, s.r.o., with its registered office in Prague 1, Na Příkopě 390/3, Postal Code: 111 21, Identification Number (IČ): 26149729, entered in the Commercial Register maintained by the Municipal Court in Prague, Section C., File No.: 74662 ("**Konpo**"), concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables (the "**Tender**").

In compliance with section 11.1 of the Rules of the Tender the Participant has asked Konpo to conclude the Framework Agreement On The Assignment Of Receivables Belonging To The Bankruptcy block 2005 with [Designated Entity's Business Name], an entity established pursuant to the laws of [\_\_\_\_], with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_] (the "**Designated Entity**").

The Participant and the Designated Entity hereby pursuant to section 7.1 of the Rules of the Tender make the following representations:

- (a) the Participant has disclosed to the Designated Entity all information about the receivables to be assigned that had been provided to the Participant during the Tender, in particular, without limitation, with the information recorded on the Data Tape and CD-ROM/DVD and the information obtained during the legal and economic due diligence review performed in the period from July 14, 2005 to September 8, 2005, and the Designated Entity acknowledges such fact;
- (b) advisors and representatives of the Participant who together with the Participant took part in review and analysis of the information obtained from Konpo during the Tender and during the due diligence process, shall for the purposes of the Tender be deemed also as advisors and representatives of the Designated Entity; and
- (c) for this reason, the amount of information that the Designated Entity has about the receivables and their actual or potential legal or other defects, shall be deemed as the same amount of information as the Participant has about the receivables and their actual or potential legal or other defects.

The Participant and the Designated Entity hereby confirm that they are aware of legal consequences of any untrue statements, in particular, without limitation, possible claims for compensation of damage raised by Konpo.

The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.

In \_\_\_\_\_ on \_\_\_\_\_

In \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
[Participant's Business Name]  
Name: .....  
Title:.....

\_\_\_\_\_  
[Designated Entity's Business Name]  
Name: .....  
Title:.....

[officially verified signature is required]

[officially verified signature is required]

Unofficial translation  
For information only

**REPRESENTATION OF A PARTICIPANT AND THE DESIGNATED ENTITY  
ON FULFILLMENT OF QUALIFICATION CRITERIA  
BY THE DESIGNATED ENTITY**

On today's date, [*Participant's Business Name*] with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_], a company duly established and incorporated pursuant to the laws of [\_\_\_\_] (the "**Participant**"), submits an offer within the framework of the public tender announced on May 20, 2005 by Konpo, s.r.o., with its registered office in Prague 1, Na Příkopě 390/3, Postal Code: 111 21, Identification Number (IČ): 26149729, entered in the Commercial Register maintained by the Municipal Court in Prague, Section C., File No.: 74662 ("**Konpo**"), concerning the selection of an entity to whom a set of receivables belonging to the Bankruptcy block 2005 will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables (the "**Tender**").

The Participant in compliance with the Rules of the Tender asked Konpo to conclude the framework agreement on the assignment of receivables belonging to the Bankruptcy block 2005 with [*Designated Entity's Business Name*], an entity established pursuant to the laws of [\_\_\_\_], with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_] (the "**Designated Entity**").

The Designated Entity and the Participant

hereby represent that

the Designated Entity has fulfilled all qualification criteria of the Tender and other terms and conditions stipulated in the Rules of the Tender, in particular that the Designated Entity:

- (a) is a [*Czech/foreign*] legal entity;
- (b) is not subject to liquidation or similar proceedings pursuant to foreign legal regulations;
- (c) is not bankrupt, no bankruptcy order was issued in respect of the assets of the Designated Entity and no such bankruptcy proceedings were cancelled due to a lack of assets, the Designated Entity is not a party to settlement proceedings, nor the Designated Entity is a party to proceedings similar to bankruptcy or settlement proceedings pursuant to foreign legal regulations;
- (d) has no tax arrears in the Czech Republic;
- (e) has no arrears on public health insurance payments in the Czech Republic or penalty relating thereto, no arrears on social security insurance payments in the Czech Republic or penalty relating thereto and no arrears on the state employment policy contribution in the Czech Republic;
- (f) neither the Designated Entity, nor any entity belonging to the same Linked Group with the Designated Entity, nor any other entity having a capital interest in the Designated Entity in excess of 5 (five) per cent, nor any other entity taking concerted action with the Designated Entity, or, as the case may be, with an entity belonging into the same Linked Group as the Designated Entity, have maintained any court or arbitration proceedings against any entity from the ČKA Group in connection with an agreement containing the general terms and conditions for assignment of a large number of receivables from various debtors at the same moment (the so-called block sale of receivables). At the same time, the

Designated Entity and the Participant represent that neither the Designated Entity, nor any of the entities described in sub-section (f) had maintained such court or arbitration proceedings, in which the Designated Entity would not have been successful, against any entity from the ČKA Group in the past five years before the Tender was announced;

- (d) neither the Designated Entity, nor any entity belonging to the same Linked Group with the Designated Entity, are as debtors in delay with the performance of enforceable receivables the creditor of which is any of the entities within the ČKA Group;
- (e) neither the Designated Entity, nor any entity belonging to the same Linked Group with the Designated Entity, nor any entity that is the statutory body or a member of a statutory body or a member of another body of the Designated Entity or another entity belonging together with the Designated Entity in the same Linked Group, directly or indirectly participate, nor participated in the past, in criminal activities (unless such entity is deemed as not sentenced), and neither the Designated Entity, nor any of the aforementioned entities participate, nor participated in the past, in any activity connected with legalization of proceeds from criminal activities. Activities that are considered as participation in criminal activities and what is considered as legalization of proceeds from criminal activities, shall be determined according to the Czech legal regulations and according to legal regulations of the countries where the Designated Entity or another entity belonging together with the Designated Entity in the same Linked Group has its registered seat or pursues business activities;
- (f) the Designated Entity has secured sufficient financial means necessary for fulfillment of the Designated Entity's obligations that will arise to the Designated Entity from its participation in the Tender and from the Framework Agreement and the agreements concluded pursuant thereto or in connection therewith. Such financial means are not from proceeds from criminal activities; and
- (g) the Designated Entity itself or together with neither entities belonging to the same Group Having Property Ties holds total assets amounting to at least CZK 1,000 million or its equivalent in a foreign currency converted according to the rate published by the Czech National Bank as of the Tender announcement date, as such information follows on annual financial statements verified by an auditor for the past completed accounting period prior to opening of the Tender.

The capitalized expressions used but not defined herein shall have the meaning assigned to them in the Rules of the Tender.

The Designated Entity and the Participant hereby confirm that they are aware of legal consequences of any untrue statements, in particular, without limitation, possible elimination from the participation in the Tender.

In \_\_\_\_\_ on \_\_\_\_\_

In \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
[Designated Entity's Business Name]

Name: .....

Title:.....

[officially verified signature is required]

\_\_\_\_\_  
[Participant's Business Name]

Name: .....

Title:.....

[officially verified signature is required]



## SAMPLE BANK LETTER

[*Bank's Business Name*], with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_], a legal entity established pursuant to the laws of [\_\_\_\_], represented by [*a person's name*], acting in the capacity of [*title/position name*] (the "**Bank**"), hereby for the purposes of the public tender announced by Konpo, s.r.o., with its registered office in Prague 1, Na Příkopě 390/3, Postal Code: 111 21, Identification Number (IČ): 26149729, entered in the Commercial Register maintained by the Municipal Court in Prague, Section C., File No.: 74662 ("**Konpo**"), on May 20, 2005, concerning the selection of an entity to whom a set of receivables in the aggregate sum of CZK 3,878,097,770.15 as of April 30, 2005, will be assigned subject to terms and conditions of a framework agreement on the assignment of receivables (the "**Tender**"), hereby confirms that:

- (a) [*Participant's Business Name*], with its registered office [\_\_\_\_], Identification Number (IČ): [\_\_\_\_], a company established pursuant to the laws of [\_\_\_\_] (the "**Company**"), is the Bank's client and has fulfilled the Bank's requirements within the framework of the Bank's internal acceptance procedures applicable to client acceptance,
- (b) The Company has authorized the Bank to transfer, in case the Company is announced as the winner of the Tender, the financial means from the Company's account to the account of Konpo in order to pay for all obligations arising from the framework agreement on the assignment of receivables concluded by and between the Company and Konpo (the "**Framework Agreement**") and from the agreements concluded pursuant thereto or in connection therewith. If the above agreements are to be concluded by another entity based on an agreement with the Company (the "**Designated Entity**"), and if the Designated Entity fails to fulfill duly and on a timely basis its obligations arising under such agreements, the Bank is authorized to transfer the financial means from the Company's account to the account of Konpo in order to fulfill the Designated Entity's obligations, provided, however, that the Company will be obligated to meet such obligations as guarantor.

In \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
[*Bank's Business Name*]

Name: .....

Title:.....